



THE TREASURE OF
HIDDEN NEEDS

Treasure Forums

Treasure Forums are interactive, information-packed conference calls initiated by clients and facilitated by Questa experts. These sessions, intended for graduates of The Treasure of Hidden Needs, are created to coach and encourage best practices, and reinforce the skills acquired during the class.

Refreshing, fast-paced and fun, Forum agendas are typically designed around basic practices and problem solving from The Treasure of Hidden Needs, but may also be tailored to the bank's unique situations, using the bank's own products and promotions. The Forums also last one hour, or less, to maximize each employees' valuable time.

Bankers have long valued the skills learned in The Treasure of Hidden Needs, and now Questa's Treasure Forums can bring the knowledge of our Questa instructors back home again to your bankers – with the ease and practicality of a conference call.



For more information call us at 425-643-3363 or visit us at www.questacorp.com